

Job Description

Title:	Head of Business Engagement
Contract:	Full time
Function/Team:	STOP THE TRAFFIK (STT)
Location:	London, SE1
Hours:	Full time, 40 hours per week. Hybrid working arrangement and flexible working hours
Reports to:	Director of Business Engagement
Grade:	D (£30,594-£33,333 PA)

Equal Opportunities

As a small charity working to disrupt the global business of human trafficking, gathering intelligence and delivering campaigns and projects around the world, we recognise that our team is strengthened by the knowledge, experience and insights people from a wide range of backgrounds bring. As a minimum we expect all applicants to show a demonstratable commitment to equality and diversity.

Summary of Role:

We are looking for an individual with a passion for Human Rights, ESR, ESG who wants to lead a successful team to drive change within business and corporations. The Business Engagement Team enable our clients to embed CSR, sustainability, human rights and ethical practices into the core of their operations. Having developed unique, powerful capabilities and methodologies over the past 10 years by working in-depth on multiyear engagements with many of the UK's leading companies, we are expanding our team to match STOP THE TRAFFIK's ambitious growth strategy.

We are looking for an outstanding candidate who will continue to build partner and client relationships, develop our current team, and drive our business consultancy forward; creating a business engagement and transformation team that is world leading.

The successful candidate for this role will thrive on growth and a fast-paced, agile working environment. They will be able to form trusted relationships in a short space of time and have a proven ability to manage pipelines from 'interested' through to effective 'project delivery'. Crucially, the candidate will have worked in a commercial/client facing role(s) dealing with the challenges of Human Rights/Human Trafficking/ESG.

Role & Responsibilities:

Business Transformation

- Effectively articulate our products and services to deliver new partnership relationships.

- Ability to negotiate new project engagements and partnerships. Manage, develop and deepen business/commercial relationships and collaborations.
- Identify and develop new service offerings and methodologies that increase the effectiveness and impact of our work.
- Contribute to STT's strategic development and deliver our business engagement and business development strategy.
- Partake in global forums to promote STT and raise awareness of human trafficking.

Project Delivery

- You will be part of the STT global leadership team, working alongside the executive team to extend and enhance STT's vision, mission and values.
- Work alongside the executive to keep the team aligned to strategy.
- Manage the sales pipeline from 'interest' to 'project delivery'.
- Document and share evidential change and impact.
- Set targets across the consulting team.
- Direct line management of project managers and consultants.
- Develop and lead the Business Engagement Team.
- Share and incorporate learning from STT's global projects, always promoting collaboration across teams.

Person Specification

Essential	Desirable
<ul style="list-style-type: none"> • Proven specialist experience in developing and implementing Human Rights, ESG or CSR strategies within a business. • Successfully grown a consultancy business or new functional capability/product line within an organisation. • Successfully delivered an organisational change program. • Successfully delivered projects. • Passionate about human rights and driving culture change to eradicate modern slavery and to put human rights at the core of business' strategies. 	<ul style="list-style-type: none"> • Relevant qualification • Experience, developing and implementing human rights, modern slavery and human trafficking risk mitigation processes and procedures within a business. • Measuring the social impact of ESG or CSR strategy within a business
<ul style="list-style-type: none"> • Demonstrable experience of building strategic relationships and influencing change: either through successful business development or through 	

<p>successfully delivering multi-stakeholder organisational change programs.</p>	
<ul style="list-style-type: none"> • Experience operating in a multi-stakeholder environment, with a proven ability to communicate effectively at all levels across organisational boundaries in order to inspire change and deliver results through others. 	
<ul style="list-style-type: none"> • High digital literacy in Microsoft products. 	<ul style="list-style-type: none"> • Extensive understanding of Excel, PowerBI and Power Point • Experience in the use of GIS systems to deliver business insights
<ul style="list-style-type: none"> • Proven ability to project manage and deliver to tight deadlines and evaluate outputs and impacts. • Developing and overseeing new methodologies. 	
<ul style="list-style-type: none"> • Able to demonstrate having led and developed a high performing team 	<ul style="list-style-type: none"> • Experience in managing budgets
<ul style="list-style-type: none"> • Willingness to undergo appropriate checks, including enhanced DBS checks 	
<ul style="list-style-type: none"> • Ability to demonstrate initiative to uphold the values of STOP THE TRAFFIK. Commitment to the safeguarding and welfare of vulnerable people, particularly children and young people 	<ul style="list-style-type: none"> • Knowledge of human trafficking. A prior understanding how it impacts individuals and communities
<p>Personal Qualities:</p> <ul style="list-style-type: none"> • A positive leader with excellent communication and interpersonal skills. • Ability to multitask to a high level. • Ability to train others with a passion to create a positive learning environment. • Willingness to learn new skills, particularly in areas where there is no previous proven experience. 	

<ul style="list-style-type: none"> • Highly resourceful, organised self-starter, open to innovation with strong attention to detail. • Excellent ability to work both independently and in a team. • Open to the concept of agile working with an ability to oversee large projects. • Ability to work under pressure and meet deadlines with ease and efficiency. • Strong sense of empathy with the ability to tell stories from data. 	
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Benefits:

- A friendly, supportive team
- Opportunity to work on an essential, high-profile global issue
- Opportunity to work directly with global brands and experts around the world
- Hybrid-style working and flexible working policies: 9 day fortnight
- Conveniently based Central London office
- Competitive pension scheme
- Life insurance
- An annual leave allowance of 25 days (plus bank holidays), rising to 30 days after 2 years' service
- Employment policies which reflect the needs of our staff
- Encouragement and autonomy to present new ideas and lead on solutions
- In-house and external training opportunities

Safeguarding vulnerable children and adults

STOP THE TRAFFIK is committed to safeguarding and promoting the welfare of vulnerable children and adults. We expect all staff to share this commitment and to undergo appropriate checks, which may include an enhanced DBS check.

The above responsibilities are subject to the general duties and responsibilities contained in the Statement of Conditions of Employment.

The duties of this post may vary from time to time without changing the general character of the post or level of responsibility entailed.

Signed:

Employee:		Line Manager:	
Print Name		Print Name	
Date		Date	

